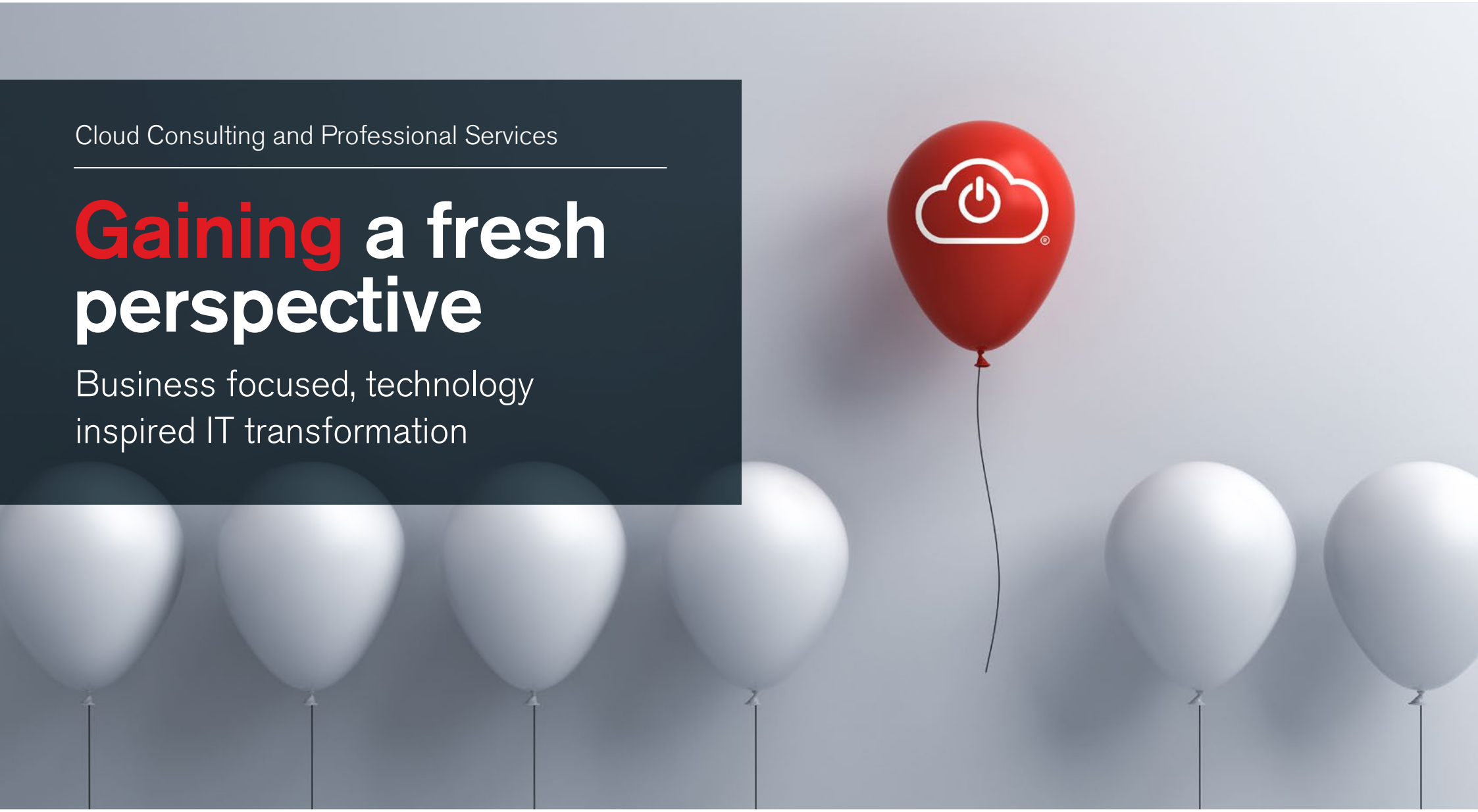
Cloud Consulting and Professional Services

Gaining a fresh perspective

Business focused, technology inspired IT transformation



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Get the answers you need to accelerate

Only those companies that adapt fast will thrive and survive. To win you now need to exploit the best strategies to progress at pace. Our experts will work with you to explore your options and challenge you with new perspectives, helping you find the best solutions to achieve your business outcomes. However tough the test, we will discover and advise what's right for you, with you.

For every phase of your journey

Competitive Edge is Claranet's flexible and modular framework for delivering professional services, that gives you what you need, when you need it.

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Exploring the opportunities together, making progress fast

You need to get the most from the latest cloud technologies, tools, automation and development practices to solve your toughest business challenges. But this only takes you so far. To get the results you need means taking your people with you. Our dedicated expert teams are passionate about working closely with you to navigate new ways of operating and smooth your transition. What is more, we do the heavy lifting, so you don't have to.

DEFINE YOUR CLOUD STRATEGY

DATA CENTRE MIGRATION

DATA AND INFRASTRUCTURE MODERNISATION

TRANSFORM AND MIGRATE APPLICATIONS

IT SPEND AND MANAGEMENT

VULNERABILITY AND COMPLIANCE

Reboot your digital strategy for better business outcomes

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Wherever you are on your journey, we've been there

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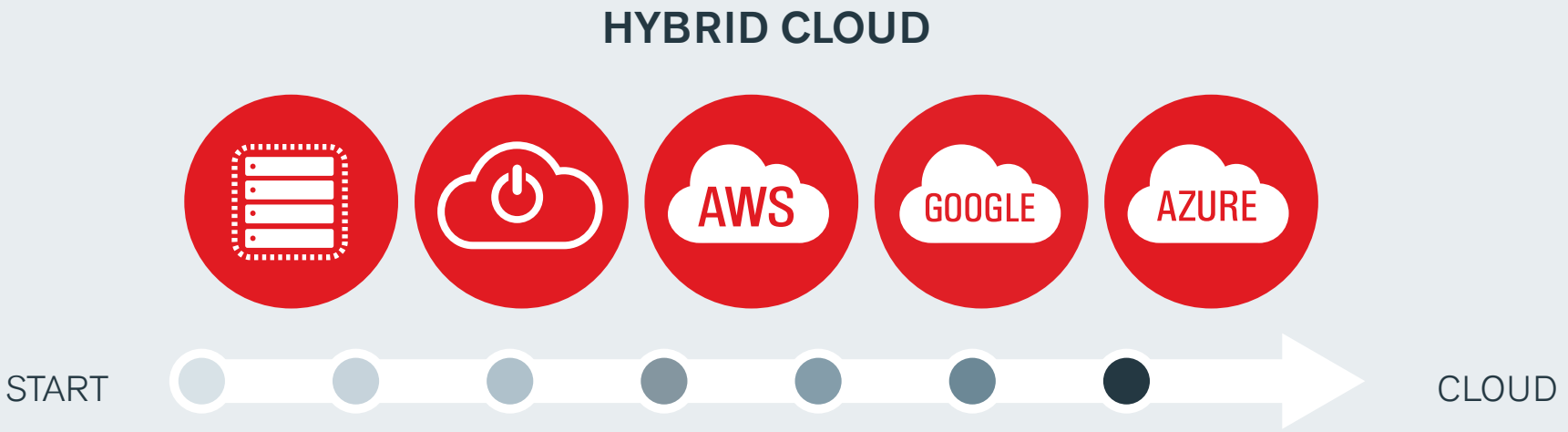
The right place for your applications and data

Paralysed by the complexity? Many organisations are uncertain about how to move forward. Our experienced consultants, architects and engineers help you understand which solution will suit each application workload, how to architect your future, and transform the way you deliver software – ultimately modernising your operations and reducing your time to market.

Together we execute the strategy. Once you're there we'll continue to optimise your services with you.



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World leading audited credentials

Claranet is one of only five companies in the world that hold the highest audited certifications from the top three hyperscalers. We are the only company that in addition has 20 years network and cybersecurity capability.

aws partner network
Premier Consulting Partner
MSP Partner

Premier Partner
Google Cloud
Infrastructure

Gold Microsoft Partner
Azure Expert MSP

vmware PARTNER
PREMIER SOLUTION PROVIDER

kubernetes CERTIFIED SERVICE PROVIDER

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Change is inevitable, growth is optional

Gaining a 360° view of your business is integral to understanding where you are now and how to achieve the right project and programme prioritisation. We combine pioneering technologies, practices and expertise to propel your business ambitions.

Overcoming your inhibitors to change

We will help you overcome your inhibitors to change. Whether it's:

- **How your application services roadmap compares to business functions**
- **Which platforms best suit your business and can deliver long-term benefits**
- **How your future environment impacts data protection and compliance policies**
- **Comparing the business case and risk against existing investment in infrastructure**
- **Identifying constraints in resources and service delivery**

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Competitive Edge framework

Competitive Edge is delivered in four phases, with each phase comprising of optional modules that can be tailored to your specific requirements:

- **Discover:** Gain insight into the current state of your infrastructure and view how applications and services are delivered to the user community.
- **Anaylse:** Identify how people, process and technology are performing and pinpoint where there are constraints in resource utilisation and service delivery that need.
- **Architect:** Model the future state considering different architectures; the system that continues to drive business insight through monitoring, reporting and business intelligence; and a migration process sensitive to timescales and required risk mitigation.
- **Implement:** Execute the strategy defined during the Architect phase of this process, validated by the insight derived from the discovery and analysis phases.

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Competitive Edge framework

Discover

Gain insight into the current state of your infrastructure and view how applications and services are delievered to the user community through your existing digital methods.

Typical deliverables: Audit data output files, audit summary reports, dependency mapping report, vulnerability scan report, contractual report.

MODULES

- Data Centre Audit
- Infrastructure Audit
- Storage and Data Protection Audit
- Application Stack Discovery and Dependancy Mapping
- Vulnerability and Compliance Assessments
- Maintenance Liability and Contractual Alignment

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Competitive Edge framework

Analyse

Identify how people, process and technology are performing and pinpoint where there are constraints in resource utilisation and service delivery that need to be addressed.

Typical deliverables: Business services performance report, service analysis report, candidate platform report, business process and application mapping diagram.

MODULES

- Business Service Performance
- **Service Analysis**
- Candidate Platform Analysis
- Business Process and Application Analysis

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Competitive Edge framework

Architect

Model the future state considering different architectures; the systems that continue to drive business intelligence; and a migration process sensitive to timescales and required risk mitigation.

Typical deliverables: Service assessment data output file, service alignment report, platform cost model, high level design(s), buisiness case document.

MODULES

- Define Service Assessment Framework
- **Platform Cost Modelling**
- High-Level Design
- Business Case

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Competitive Edge framework

Implement

Execute the strategy defined during the Architect phase of this process validated by the insight derived from the discovery and analysis phase.

Typical deliverables: Statement of work, low level design document, project initiation session, workload test plan workshop, migration and implementation, manual Penetration Testing and report.

MODULES

- Statement of Work
- Low Level Design
- Migration
- Penetration Testing

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About Claranet

Quick facts:

- Founded in 1996
- “Next Generation” IT managed services provider
- 425 M€ annualised revenues (120 M€ in Portugal)
- 6.500 business customers (2.000 in Portugal)
- Operations in 9 countries (PT, UK, ES, FR, DE, NL, IT, BR, USA)
- 2.200 staff (600 in Portugal)
- 24 offices (3 in Portugal)
- 43 datacenters in Europe (3 in Portugal)

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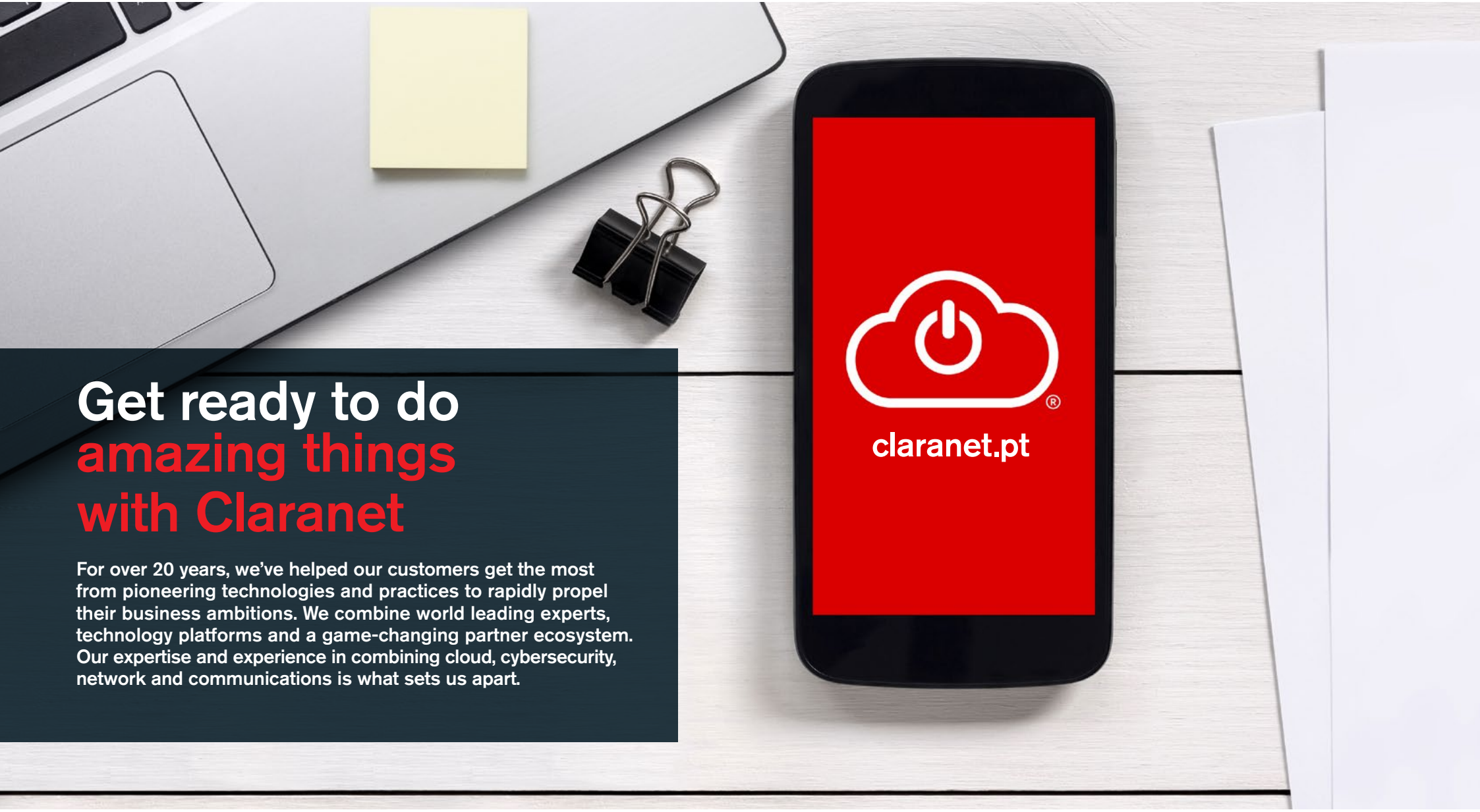

Get ready to do amazing things with Claranet

For over 20 years, we've helped our customers get the most from pioneering technologies and practices to rapidly propel their business ambitions. We combine world leading experts, technology platforms and a game-changing partner ecosystem. Our expertise and experience in combining cloud, cybersecurity, network and communications is what sets us apart.

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